

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 36 held on Monday 1st January, 2024

CTC LEAF: 79,050 packages of tea on offer met with a fairly good demand.

BROKENS: Well made good liquoring Brokens were a good market and were mostly firm. Medium varieties met with a little less demand and were an easier market with more withdrawals. Plainer varieties were again a lower market following much less demand. Withdrawals were heavy in this category. BLF teas once again met with a selective demand and were mostly easier with heavy withdrawals.

FANNINGS: A small weight of good liquoring Fannings were well competed for and were mostly dearer. Other varieties met with a fair demand but were again easier with quite fair withdrawals. Plain teas met with a fair demand at easier rates with quite a lot of withdrawals. BLF teas once again met with a

selective demand and were mostly easier with heavy withdrawals

DUST: 18,150 packages of tea on offer met with only fair demand. Good liquoring Dusts met with a fair demand and sold Tk.5/- to Tk.10/- less than last levels. Mediums were an easier market with some withdrawals. Plain and BLF Dusts were difficult of sale with heavy withdrawals. Blenders were fairly active whilst Loose tea buyers were very selective.

COMMENTS: A heavier weight of teas were on offer which mainly comprised of reprinted teas of previous sales. Blenders lent good support particularly for the brighter liquoring types which often appreciated. Loose tea buyers lent quite fair support.

Dusts were an easier market with more withdrawals than last.

Our catalogue: (Sale 36) Avg: Tk 170.50 , Sold 47.16 % , (Sale 35) Avg: Tk 169.31 , Sold 56.99 %

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	200-210 nom	195-210 nom	Best	210-225	210-225	PD	122-258	140-262
Good	175-185	175-185	Good	180-190	180-185	RD	80-236	75-270
Good Med	145-155	150-160	Good Med	155-165	160-170	D	88-256	125-288
Medium	130-140	135-140	Medium	130-140	135-140	CD	165-273	170-325
Plain	80-100	90-110	Plain	90-110	100-110	BLF	90-130	75-120
BLF	70-110	75-115	BLF	70-110	80-120			

Exchange Rates 1st January., 2024 Sterling Pound 139.0873 Dollar: Tk. 109.5000

Top Prices – This Week

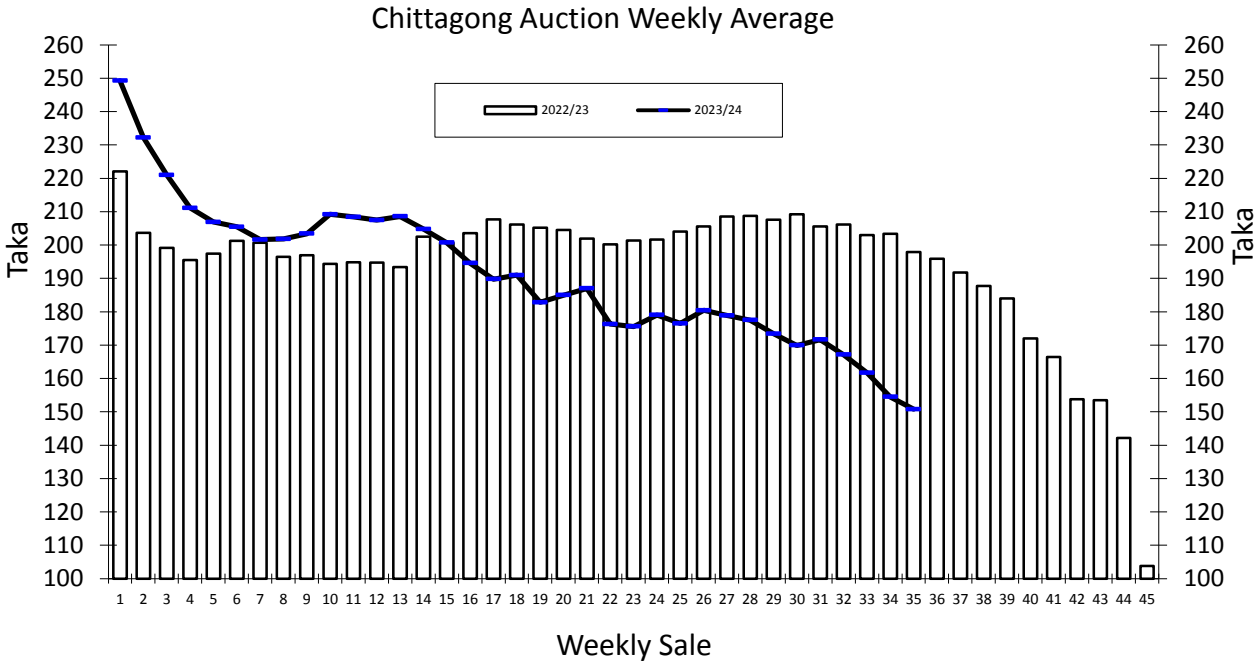
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Ruthna	BOP(S)	10	240/-	PA
Fannings	* Amrail	PF	30	253/-	AKT/MEGHNA
Clonal Brokens	Amtali	GBOP(S)	10	324/-	RAJDHANI
Clonal Fannings	Rangapani	OF	10	256/-	BBT
RD/PD (incl.Clone)	* Daragaon	RD	20	260/-	MEGHNA/CITY
D (incl.Clone)	* Madhupur	D(BT1)	10	256/-	POP(D)
CD (incl.Clone)	Kedarpur	CD(BT1)	5	355/-	POWER
ORTHODOX	* Kazi & Kazi	OP	13	850/-	TETLEY

* Above price(s) realised in our catalogue

Offerings

This Sale (Sale 36)				Next Sale (Sale 37)			
Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages
Leaf	79,050	3,944,595	52,848	2,637,115	64,224	3,204,778	52,848
Dust	18,150	905,685	12,026	600,097	16,789	837,771	12,026
Total	97,200	4,850,280	64,874	3,237,213	81,013	4,042,548	64,874
							3,237,213

Chittagong Auction Average - Sale 35
(Season 2023/24): 150.72 & (Season 2022/23): 197.89



Chittagong Auction Statistics - Sale: 35													Updated on: 1st January 2024	
Category	For the Sale				Up-to-Date Sale								(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		Season 2023/24					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka		
CTC LEAF	1,670,027.5	192.65	1,839,076.5	143.73	55,534,694.4	77.5%	196.81	54,873,115.4	79.25%	181.94	-661,579.0	-14.87		
CTC DUST	449,543.6	217.36	436,503.8	180.50	14,732,368.8	22.5%	222.52	14,157,684.6	20.45%	208.61	-574,684.2	-13.91		
Sub-Total	2,119,571.1	197.89	2,275,580.3	150.78	70,267,063.2	99.9%	202.20	69,030,800.0	99.69%	187.40	-1,236,263.2	-14.80		
Orthodox					0.0	0.0%		-	0.00%		0.0	0.00		
Total	2,119,571.1	197.89	2,275,580.3	150.78	70,267,063.2	99.9%	202.20	69,030,800.0	99.69%	187.40	-1,236,263.2	-14.80		
Green Tea			39.0	1,314.10	21,955.0	0.0%	567.52	3,417.0	0.00%	791.88	-18,538.0	224.36		
Oolong Tea	2.0	1,950.00	0.0	0.00	26.5	0.0%	1,653.43	7.0	0.00%	1,250.00	-19.5	-403.43		
Yellow Tea	1.5	1,950.00	0.0	0.00	5.5	0.0%	2,150.00	20.5	0.00%	1,250.00	15.0	-900.00		
Total	2,119,574.6	197.89	2,275,619.3	150.80	70,289,050.2	99.9%	202.31	69,034,244.5	99.70%	187.43	-1,254,805.7	-14.88		
Other (s)	0.0	0.00	2,977.5	90.00	43,126.3	0.1%	129.18	210,098.0	0.30%	118.20	166,971.7	-10.98		
G.Total	2,119,574.6	197.89	2,278,596.8	150.72	70,332,176.5	100.0%	202.27	69,244,342.5	100%	187.23	-1,087,834.0	-15.04		

Buyer Purchase Analysis														
Buyer	For the Sale				Up-to-Date Sale								(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		Season 2023/24					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka		
Export			20,917.5	70.83	18,727.3	0.02%	218.44	35,396.0	0.05%	132.28	16,668.7	-86.16		
Internal	2,119,574.6	197.89	2,257,679.3	151.46	70,313,449.2	99.98%	202.26	69,208,946.5	99.95%	187.26	-1,104,502.7	-15.00		
Grand Total	2,119,574.6	197.89	2,278,596.8	150.72	70,332,176.5	100%	202.27	69,244,342.5	100%	187.23	-1,087,834.0	-15.04		

Crop of Major Tea Producing & Exporting Countries									
Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	+/-) 2022
Bangladesh *	October	14.6	11.4	14.6	3.20	79.3	75.2	83.6	8.37
Sri Lanka	June	31.1	20.1	22.9	2.80	135.9	133.2	134.4	1.20
North India	June	145.7	119.3	109.7	-9.60	325.3	347.1	344.0	-3.10
South India	June	25.4	23.9	28.2	4.30	122.8	119.6	113.7	-5.90
All India	June	171.1	143.2	137.9	-5.30	448.1	466.7	457.7	-9.00
Kenya	May	45.3	57.9	57.9	0.00	230.6	227.9	225.5	-2.34

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

OTHER MARKETS

COONOOR SALE 52- 29TH DECEMBER, 2023

Good demand on the best teas. Fair demand on the remainders. The total CTC leaf teas sold this week was **83.07% (1172738kgs)** of the total offering of **1411684.48Kgs**. Best Liquoring larger broken at the lower end were barely steady to easier, however the top end sold firm to dearer, especially the improved invoices fetched handsome gains on competition. Good teas the lower end were steady whilst the top end eased by Rs 3/-. Better medium, medium & plainer teas sold barely steady to easier by up to a rupee or two. Best teas sold firm to dearer on quality & competition. Better medium eased substantially especially on the top end and larger percentage of teas remained unsold. The lower end was steady. Better medium, medium & plainer were steady to easier. Best teas were irregular and lower. Good category eased substantially with few out lots. Remainders sold barely steady to easier. **FANNINGS:-** All categories sold fully firm to occasionally dearer. The major blenders were fairly active and absorbed around **37.04%** of the total CTC leaf sold quantity. Regional packeteer’s were active on the best teas & selective on the good teas. Up country buyers and local traders continue to be subdued. Exporters were active on the better medium, medium and plainer category teas but at barely steady to easier prices. Browner sorts continue to be discounted.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	147-228	119-138	114-118	111-113	90-109
Medium Brokens	206-320	132-164	115-131	112-114	102-111
Smaller Brokens	162-284	132-154	115-130	108-114	97-107
Fannings	204-299	132-164	117-131	106-115	96-105